Leo Veres

FULL STACK WEB DEVELOPER

203-331-7330

github.com/LeoVeres

LeoVeres@gmail.com

linkedin.com/in/LeoVeres

SKILLS

Frontend: JavaScript/ES6, React, Redux, jQuery, HTML, CSS
Backend: Node.js, Express, MongoDB, Mongoose, Postgres, Knex.js
Workflow: Git, GitHub, Travis CI, Heroku, NPM

RECENT PROJECTS

Recipe Book:
- Live app: leo-recipe-app-client.herokuapp.com
- Github: github.com/LeoVeres/recipes-app-client
- Store your recipes, plan your meals, and manage your grocery list with my digital Recipe Book. Whether you are in the aisles or in the kitchen everything you need to remember is a tap away.

Acceptable Losses::
- Live app: acceptable-losses-client.herokuapp.com
- Github: github.com/thinkful-ei21/acceptable-losses-client
- Finally one place where you can track and pay all of your different bills. With automatic email reminders and detailed billing information you will never miss another payment.

Spanglish::
- Live app: leo-spaced-rep-client.herokuapp.com/dashboard
- Github: github.com/thinkful-ei21/Spaced-Rep-Client
- A quick and easy way to practice your english or spanish on the fly with the help of spaced spaced-repetition.

EXPERIENCE

Salesfusion — *Marketing automation platform*　　　　　　　　　　　　　　　　　　　Atlanta, GA
Senior Sales Development Representative　　　　　　　　　　　　　　　　　　　1/2017 - 3/2018
- Served as a technical consultant to clients evaluating their marketing technology stack
- Set company record for most new accounts created in a month
- Promoted to senior sales development rep for demonstrated leadership and consistent performance
- Worked with product development team to align product roadmap with client expectations

Vonage — *Business Voice over IP phone systems*　　　　　　　　　　　　　　　　　Atlanta, GA
Sales Development Representative　　　　　　　　　　　　　　　　　　　　　8/2016 - 12/2016
- Attained a perfect score on technical product examination, ranking first in the training cohort
- Ranked in top 10% of over 50 outbound reps after just one month

IBM Resilient — *Cyber security incident response management platform*　　　　Cambridge, MA
Sales Development Representative　　　　　　　　　　　　　　　　　　　　　7/2015 - 12/2015
- Exceeded daily metrics of 100 calls with both inbound and cold sourced prospects
- Scheduled and facilitated technical client demonstrations and POC's

EDUCATION

Thinkful　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　Atlanta, GA
Full Stack Web Development Engineering Immersion Program　　　　　　　*Expected 2018*

Northeastern University — D'Amore-McKim School of Business
Bachelor of Science Degree in Business Administration　　　　　　　　　　　　5/2016
Marketing and Management concentration